



March 27, 2001

Jeff Tormey
Forte Technology Inc
201 Carnegie Row
Norwood, MA 02062 USA

Dear Jeff

I'm writing this letter to tell you how much we like our moisture-checking device. We bought the system in 1993 for 2 reasons, first was quality, we needed an effective way of checking the moisture in our fiberglass spools that would not slow the packaging process of our material and secondly a way of reducing costs by not doing destructive testing on our material. I'm proud to report your equipment allowed us to accomplish both these needs, we now check more packages for moisture than we did previously, which insures good product is being sent to our customers. We actually saved some time in packaging because of the ability to make packaging labels in conjunction with your system. The cost savings to date in added material for sales should exceed \$400,000, I wish all our investment had a return like this one.

This equipment has proven itself to be very reliable, and even on the rare occasion when we have had a problem your technicians have serviced the equipment in a very effective and timely manner.

Thank you for this opportunity to voice our appreciation for the system.

Sincerely

A handwritten signature in cursive script that reads 'John Rossi'. The signature is written in dark ink and is positioned above the printed name and title.

John Rossi
Plant Manager

FIBER GLASS INDUSTRIES, INC.

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